

## Frequently Asked Questions

*This FAQ document may be updated with new information based on questions received and guidance provided to applicants. Updates will be posted at [www.OneOhioFoundation.com/Grants](http://www.OneOhioFoundation.com/Grants).*

*New questions and answers begin on page 7.*

### General Questions

**Question:** What if I have questions not captured in this FAQ? Who can I reach out to for help?

**Answer:** Please take time to thoroughly review this FAQ and other resources provided on our website. Questions not captured in this FAQ or elsewhere should be sent to: [Apply@OneOhioFoundation.com](mailto:Apply@OneOhioFoundation.com)

**Question:** Where can I find information about the OneOhio 2024 Regional Grant Cycle?

**Answer:** All information about the 2024 Regional Grant Cycle will be posted on the OneOhio Grants Headquarters webpage, [www.OneOhioFoundation.com/Grants](http://www.OneOhioFoundation.com/Grants).

**Question:** Where can I find the 2024 Regional Grant Request for Proposals (RFP)?

**Answer:** The RFP will be posted on the OneOhio Grants HQ [webpage](#) on Monday, March 4.

**Question:** Where can I find the OneOhio Memorandum of Understanding (MOU) referenced in the RFP?

**Answer:** Click this [link](#) to view the OneOhio MOU.

**Question:** Where can I find the Ohio Abatement Strategies referenced in the RFP?

**Answer:** Click this [link](#) to view the Ohio Abatement Strategies.

**Question:** Where can I find the Funding Priorities referenced in the RFP?

**Answer:** Click this [link](#) to view a fact sheet summarizing the funding priorities.

**Question:** How do I access the 2024 Regional Grant Cycle application?

**Answer:** Access to the OneOhio Grant Portal will be posted on the Grants HQ [webpage](#). On March 4, entities may begin to register in the OneOhio Grant Portal. On April 2, a link to the application within the Grant Portal will be posted on the Grants HQ website and remain open until May 3 at 11:59 p.m. EST.

**Question:** Do I need to create an account in order to register an entity in the OneOhio Grant Portal?

**Answer:** Yes. In order to register an entity in the Grant Portal, an account must first be created to access the OneOhio Grant Portal.

**Question:** Does an entity need to be registered in order to submit an application?

**Answer:** Yes. All entities applying for funds must first register in the OneOhio Grant Portal. Registration opens March 4.

**Question:** What is akoyaGO and why do I keep hearing about them during this process?

**Answer:** akoyaGO is a software company that has been selected by the Foundation to build the new OneOhio Grant Portal.

## General Questions (continued)

**Question:** Will OneOhio provide funding to help pay for costs associated with the preparation and submission of applications?

**Answer:** No. Applicants take full responsibility for all costs incurred in the preparation, submission, and other activities undertaken by the applicant associated with the proposal.

**Question:** Are all applicants guaranteed funding?

**Answer:** No. The submitted application is not a commitment for funds, nor does it obligate the Regional Grant Review Committees or the OneOhio Recovery Foundation to grant or lend any form of financial assistance.

**Question:** Can entities submit an application outside of the OneOhio Grant Portal?

**Answer:** No. Proposals must be received via the OneOhio Grant Portal.

**Question:** What if we're not sure our organization can follow through on the funding commitments?

**Answer:** Applicants must certify their capacity to fulfill and/or provide the project described in the application.

**Question:** My organization submitted an application but we no longer wish to apply. What do we do?

**Answer:** Applications submitted prior to the due date may be withdrawn only by the applicant. The applicant may withdraw the proposal by contacting [Apply@OneOhioFoundation.com](mailto:Apply@OneOhioFoundation.com).

**Question:** Can the OneOhio Recovery Foundation reject funding proposals?

**Answer:** Yes. The OneOhio Recovery Foundation reserves the right to reject, in whole or in part, any and all proposals.

**Question:** Will my application and potential proprietary information included in it be kept confidential?

**Answer:** After grants are awarded, information contained in the applications may be subject to the OneOhio Foundation [Transparency Policy](#) and viewed and/or copied by any member of the public, including news agencies and competitors. Applicants who believe that the information submitted in their grant application contains a trade or business secret must disclose this in their grant application and make a request that the information be treated as confidential.

**Question:** What if there's a disagreement regarding the confidentiality of some information?

**Answer:** The OneOhio Recovery Foundation reserves the right to make determinations of confidentiality. If the applicant designates aspects of the application confidential and the Foundation instead believes that the information is subject to the OneOhio Recovery Foundation Transparency Policy, Foundation staff will discuss its determination with the applicant.

**Question:** Can OneOhio cancel the 2024 Regional Grant Cycle?

**Answer:** While we do not anticipate this happening, the OneOhio Recovery Foundation reserves the right to cancel this request for proposals if it is in the best interest of the OneOhio Recovery Foundation as determined by the OneOhio Recovery Foundation Board of Directors. In the event such an action is taken, notice will be posted on the OneOhio Recovery Foundation website, and notice of the posting will be distributed to all registered in the OneOhio Grants Portal.

## Application Eligibility & Process

**Question: Who may apply for OneOhio Recovery Foundation funding?**

**Answer:** Nonprofit entities, private entities, and government entities that benefit local communities engaged in programs that meet the charitable purposes of the Foundation may apply.

**Question: Are individuals eligible to apply for OneOhio Recovery Foundation funding?**

**Answer:** No. However, we encourage individuals to work with eligible entities to facilitate the best use of grant funding.

**Question: Can individuals apply for and receive funding for personal use?**

**Answer:** No. Direct payments to individuals are not an approved use of funds, pursuant to the legal settlement agreements.

**Question: Are nonprofit organizations other than 501(c)(3) organizations eligible to apply?**

**Answer:** Yes. Active nonprofits in good standing are eligible to apply. If a nonprofit does not file a 990 form with the IRS, it will be required to submit a W-9 with the organization's EIN. In addition, the same financial documents will be requested from all nonprofits, regardless of IRS status, including financial statements and an audit, if available.

**Question: What if the nonprofit organization has not had a formal audit completed?**

**Answer:** If an organization has not had a formal audit completed, please explain why through the registration process.

**Question: Can out-of-state entities apply for funding?**

**Answer:** Funding may only support services provided in Ohio.

**Question: What are the OneOhio Funding Priorities?**

**Answer:** The Foundation has organized the Approved Purposes and Ohio Abatement Strategies into 10 distinct funding priority areas. More information is available [here](#).

**Question: How many funding priorities may an entity apply to support?**

**Answer:** Each application may only support one funding priority.

**Question: If an entity received direct funding from a local government's share of opioid settlement funds, can they also receive OneOhioRecovery Foundation funds from the settlement?**

**Answer:** Yes. However, applicants should clearly describe how local government dollars and any other sources of funding will be used, and explain why additional Foundation dollars are needed. Foundation dollars may not supplant existing funding.

**Question: Can multiple entities partner to submit one application?**

**Answer:** Yes. Although a single institution or organization must be the lead applicant, multi-agency and multi-region partnerships are allowable and encouraged.

**Question: Is there funding available for statewide projects or initiatives?**

**Answer:** No. At this time, only region-specific projects will be considered for funding. However, applicants may apply for funding from multiple regions for programs and services that impact multiple regions.

## Application Eligibility & Process (continued)

**Question:** How many applications may one entity submit?

**Answer:** One entity may submit multiple applications to support different programs or services in a region or multiple regions. However, applicants are encouraged to consider each region's current fund balance when applying. Organizations and communities are strongly encouraged to collaborate to maximize funding impact and minimize the number of applications.

**Question:** If an entity would like to apply for more than one grant, do they need to complete more than one application?

**Answer:** Yes. The entity should submit one application per proposed project. For example, if an organization would like to apply for three separate grants for services in different areas of the state or three different abatement strategies, that organization should submit three separate applications.

**Question:** Are letters of support required as part of the Region Grant application process?

**Answer:** No.

**Question:** Will my grant be considered if it includes a capital project?

**Answer:** Yes. Capital projects are allowable.

**Question:** Are fiscal agents/sponsors allowable under this funding?

**Answer:** Yes. Fiscal agents/sponsors are allowable and must be disclosed during registration.

**Question:** When are applications due?

**Answer:** The grant application window will open on Tuesday, April 2 and all applications must be submitted in the OneOhio Grant Portal by Friday, May 3 at 11:59 p.m EST.

## Application Submission & Scoring

**Question:** My organization is ready to fill out an application. Now what?

**Answer:** All 2024 Regional Grant Cycle information will be available at [OneOhioFoundation.com/Grants](https://OneOhioFoundation.com/Grants). The application will go live in the OneOhio Grant Portal on Tuesday, April 2. All entities wishing to submit a grant application must use the OneOhio Grant Portal to register the entity within the system. The system will not allow a grant application to be submitted without first completing the registration process.

**Question:** Where do I find the OneOhio Recovery Foundation Grant Portal to submit my application?

**Answer:** All grant information will be posted at [OneOhioFoundation.com/Grants](https://OneOhioFoundation.com/Grants). Entities will be able to access the OneOhio Grant Portal via the Grants HQ webpage.

**Question:** How long will it take to review the applications and announce grant awards?

**Answer:** Grant application review and award timing will be impacted by a variety of factors, including total number of applications received, as well as scheduled meetings of the OneOhio Recovery Foundation's Board of Directors and the 19 OneOhio Regions. Updates will be sent to registered organizations via email and posted on the OneOhio Grants HQ webpage.

## Application Submission & Scoring (continued)

**Question: Who is reviewing the grant applications?**

**Answer:** For the 2024 Regional Grant Cycle, which will award only region grants, the review process will include: OneOhio Recovery Foundation staff; 19 Regional Grant Review Committees; the OneOhio Expert Panel; the OneOhio Recovery Foundation Grant Committee; and the OneOhio Recovery Foundation Board of Directors. All grant reviewers will be required to sign a non-disclosure agreement.

**Question: What is the role of the 19 OneOhio Regions?**

**Answer:** Each of the 19 OneOhio Regions will create a Regional Grant Review Committee to review and recommend recipients for funding.

**Question: Is there a limit on the amount of money that can be requested by an entity?**

**Answer:** No. There are no minimum or maximum request amount limitations. However, the total grants awarded for a region must be within the total regional funding budget allocation as detailed in the Regional Funding Table included in the RFP.

**Question: Is there a limit on the total amount awarded to a grantee?**

**Answer:** No. There are no minimum or maximum award limitations. However, the total grants awarded for a region must be within the total regional funding budget allocation as detailed in the Regional Funding Table included in the RFP.

**Question: Is there a minimum funding threshold to apply for a grant?**

**Answer:** No. All grant applications, no matter the amount requested, are welcome and encouraged.

**Question: Can you further define or provide examples of what is considered “supplantation”?**

**Answer:** The OneOhio MOU prohibits grantees from replacing existing funding with OneOhio Recovery Foundation funds. Replacing existing funding or efforts would be considered supplantation. However, adding to, expanding, or enhancing existing work is allowable. For example, if a city were to decide to reduce or replace previously allocated city funds with OneOhio Recovery Foundation funds to support an existing abatement program, this would be considered supplantation and, therefore, would be unallowable.

**Question: Are the 19 OneOhio Regions creating their own scoring rubrics and processes?**

**Answer:** No. All applicants will apply using the OneOhio Grant Portal and all scoring will be consistent across the state, while taking into account priorities determined by the Region Boards, if applicable.

**Question: What role will the Expert Panel play and what authority does it have?**

**Answer:** The Expert Panel advises the OneOhio Board of Directors and its Grant Oversight Committee, and supports the grant process. They review applications to ensure compliance with abatement strategies and the evidence-based requirement. The Expert Panel provides opinions and recommendations only.

**Question: Who serves on the Expert Panel and why are they reviewing grant applications?**

**Answer:** The Expert Panel is made up of professionals in addiction, behavioral health, pain management, public health and other related fields and is charged with making recommendations to ensure the Foundation and the 19 OneOhio Regions fund projects that align with the Ohio Abatement Strategies. Currently, seven of the nine appointments have been made, with two appointments to be announced at a later date. Current members of the Expert Panel are listed at [OneOhioFoundation.com/About](https://www.oneohiofoundation.com/About).

## Funding & Reporting

**Question: If a funding request is approved, what are the next steps?**

**Answer:** Entities selected for funding will receive a Grant Agreement from the OneOhio Recovery Foundation. This document will include the payment and reporting schedule, which will be determined based on the size and length of the grant award.

**Question: When will payments be disbursed?**

**Answer:** Payments are to be distributed in accordance with the Grant Agreement.

**Question: Will applicants not approved be notified that they will not receive grant funding in this round?**

**Answer:** Yes. All registered entities will receive updates from OneOhio throughout the grant process, including as grant awards are determined.

**Question: Are there stipulations that determine when the awarded funds must be used?**

**Answer:** Yes. Funds must be used within the timeframe specified on the grantee's implementation timeline, which will be included in the Grant Agreement.

**Question: Are there stipulations around how funds may be used?**

**Answer:** Yes. All funds must be spent in compliance with the Approved Purposes and Ohio Abatement Strategies, as outlined in the RFP and mandated by the legal settlement process.

**Question: Can OneOhio grant funds be used more broadly than just opioid-related services?**

**Answer:** Yes. Pursuant to the OneOhio MOU, funds from any opioid lawsuit settlements or awards should be used to prevent, treat, and support recovery from addiction, including opioids and/or other co-occurring substance use and/or mental health conditions.

**Question: If awarded a grant, will there be an opportunity to renew the grant for future funding?**

**Answer:** Not at this time. However, funded entities are eligible to re-apply in future grant cycles.

**Question: Will there be reporting requirements? If so, what are they?**

**Answer:** Yes. Entities selected for funding will receive a Grant Agreement from the OneOhio Recovery Foundation, which will outline reporting requirements and a corresponding reporting schedule.

**Question: If an entity has received funding from the OneOhio Recovery Foundation, can they also receive funding from settlement payments made directly to local governments?**

**Answer:** The entity should consult with the local government to receive guidance.

**Question: What role, if any, does a OneOhio Region have with disbursing grant funds?**

**Answer:** While the 19 OneOhio Regions will review grant applications and make recommendations, the Regions do not directly disburse grant funds. Grantees will receive a Grant Agreement from the OneOhio Recovery Foundation and all funds will flow directly from the Foundation to the grantee.

**Question: What happens if a Region does not submit enough grant requests to draw down eligible funding? Does it go away?**

**Answer:** If Regions do not allocate all of their funds in the grant cycle, the funds will remain in their Region's fund for use in future grant cycles. Monies do not expire.

## New Q&A Added March 21

**Question:** We are interested in applying in response to the 2024 Regional Grant. Since we are located in Summit County, which has its own Opiate Abatement Advisory Council and funds, are we eligible to apply to One Ohio's grant proposal?

**Answer:** Yes. Entities located within Summit County (Region 5) and Cuyahoga County (Region 3) are eligible to apply for funding during the 2024 Regional Grant Cycle.

**Question:** Since a project can be 12, 24, or 36 months, how does OneOhio want the budget associated with our proposal submitted? A one-year budget or budget for the entire project period?

**Answer:** A budget template will be provided in the application. Entities applying for a multi-year project will be asked to complete the budget for the entire project period.

**Question:** Is the amount listed in the Regional Funding Table for each Region just for 2024 / Year 1 or is there additional anticipated funding for Years 2 and/or 3?

**Answer:** The Foundation has not yet decided on amounts to be designated for future funding cycles. If organizations are awarded funding for a multi-year project, funding will come out of the respective Region's 2024 allocation.

**Question:** If a person works in a non-profit organization and a for-profit organization doing the same type of prevention and education programs, can one application cover both entities?

**Answer:** Collaborative grants between organizations are accepted and encouraged. The lead organization must be an eligible entity. Individuals or sole proprietors are not eligible entities.

**Question:** How does an entity know if its work aligns with the charitable purpose of the Foundation?

**Answer:** The charitable purpose of the Foundation is to promote the health and safety of Ohioans by implementing evidence-based forward looking strategies, programming and services used to (i) expand the availability of treatment for individuals affected by substance use disorders, (ii) develop, promote and provide evidence-based substance use prevention strategies, (iii) provide substance use avoidance and awareness education, (iv) decrease the oversupply of licit and illicit opioids and/or other co-occurrent substance abuse items, and (v) support recovery from addiction services performed by qualified and appropriately licensed providers in order to lessen the burdens of government.

**Question:** The EIN search isn't finding my organization. What should I do?

**Answer:** The EIN search pulls directly from the federal IRS database. For-profit organization or government entities may skip that section and manually enter the organization's information into the registration form.

**Question:** Is it mandatory that government agencies upload the most recent audit during the registration process?

**Answer:** Yes. That is required.

## New Q&A Added March 27

**Question:** Are there required sections, preferred length, required submission of CVs, etc. ?

**Answer:** For more detail, please refer to the application questions for the 2024 Regional Grant Cycle, which have been posted on the Foundation's [Grant Headquarters](#) webpage.

**Question:** Can a new nonprofit that does not yet have any finances going in or out apply for funding?

**Answer:** Per our RFP, fiscal sponsors are allowable and must be disclosed during registration.

**Question:** Does the recipient receive the money up front?

**Answer:** Payment terms will be agreed upon with each recipient in the grant agreement, however, most agreements will include upfront, and then biannual payments that are aligned with the recipient reporting requirements. Grants that do not align with this format will be awarded on a case-by-case basis and details will be included in the grant agreement.

**Question:** What accountability is there to show that the funding is being spent as it was requested?

**Answer:** All recipients will be required to submit at least one program report and at least one financial report. All reporting requirements and deadlines will be clearly stated in the grant agreement between the recipient and the Foundation. Acceptance of funds indicates agreement to the terms of reporting. The Foundation reserves the right to request supplementary information, in-person site visits, and/or virtual meetings, if necessary, in addition to the grant agreement reporting to effectively report outcomes to the public. The Foundation also reserves the right to end relationships with grant recipients who do not meet reporting requirements.

**Question:** What if the applicant fails to deliver the project as outlined in the grant agreement (i.e. goes out of business, runs out funding, lacks staffing, etc.)? Are there any ramifications?

**Answer:** The Foundation's first preference would be to see how it can be helpful, as we want all of our grantees to succeed. However, we do reserve the right to claw back funds should a grantee be unable to meet their grant agreement. The Foundation also reserves the right to end relationships with grant recipients that do not meet reporting requirements.

**Question:** Are organizations incorporated in the State of Delaware precluded from consideration?

**Answer:** The location where the proposed project/program/services are being delivered must be in Ohio.

**Question:** If an organization applies for a grant and that organization has branches of their entity located in other states, can the Foundation funding be applied to cover expenses for those locations?

**Answer:** Funds from the OneOhio Recovery Foundation must be used for projects/programs/services in Ohio.

**Question:** Can an entity apply to all 19 Regions?

**Answer:** No. Statewide projects are not allowable in the 2024 Regional Grant Cycle.

**Question:** Since a government entity is not required to register with the Ohio Secretary of State, is it required to provide a letter from the IRS stating that it is a government entity?

**Answer:** No. Please simply upload the government entity's most recent audit, if applicable.



## New Q&A Added March 27 (continued)

**Question:** Because multiple organizations within one county share the same EIN, how does an entity register and accurately denote its parent/child relationship with the county?

**Answer:** When an entity creates an account, it should affiliate itself with the county. When the entity completes its registration, it should put the county as the largest entity it is part of and then denote its specific agency as the Program/Department. This will allow any entity that uses the same tax ID to be able to also link with the county.

**Question:** Does an application have to be for a new program? What if an organization is already in existence and wants to apply for funding?

**Answer:** Foundation funding must be for new, expanded, enhanced or reinstated programs and services. Applicants cannot use Foundation funds to replace, divert, or supplant current funds for past or current expenditures. The applicant may use funds in the event a state or federal grant has ended or is near completion (i.e. American Rescue Plan Act (ARPA) funding).

**Question:** How long will an organization's registration status to remain as "pending" before making a decision?

**Answer:** The "pending" status simply means that an entity has completed registration process. Every entity that registers will be able to complete an application.

**Question:** If an entity is based in one Region and serves individuals in multiple Regions, how should it proceed to apply for funding in multiple Regions?

**Answer:** Entities may separately apply to multiple Regions and need to customize the application for each Region to which the entity is applying.

**Question:** Is the Foundation hoping to support projects in the amounts of \$25,000 to \$100,000, or is the Foundation looking to support larger initiatives?

**Answer:** The Foundation is open to all levels of funding requests. Amounts requested should not exceed the allocation for the Region(s) to which an entity is applying.

**Question:** Is the Foundation looking to support a mixture of established and new agencies?

**Answer:** The Foundation is open to receiving applications from any eligible entities, regardless of length of time in operation.

**Question:** Are institutions of higher learning are eligible to apply for grant funding?

**Answer:** Yes.

**Question:** When is the next round of funding? Will this be the only round for the year or will another round open for 2024?

**Answer:** The Foundation's Board of Directors has not made any decisions regarding the next round of funding.

**Question:** If awarded a grant, does the money need to be spent or obligated within the 12, 24, 36 month window?

**Answer:** In general, grantees are expected to disburse funds within the award grant period. Each grant agreement will layout the specific terms and conditions for each funding award.

## New Q&A Added March 27 (continued)

**Question:** Does the timeline for the Foundation submission align with the regional submissions?

**Answer:** Yes. All 19 Regions are following the same process, as detailed in the timeline in the RFP. Please visit the Foundation's [Grant Headquarters](#) webpage to review the RFP and other helpful resources.

**Question:** If an organization has a negotiated federally-approved indirect rate, would it be able to use that rate instead of the 10% capped rate referenced in the RFP?

**Answer:** No. The Foundation's Fiscal Policy sets the cap included in the RFP.

**Question:** The RFP states, "Grantees may use up to 10% of their grant to cover new or expanded administrative costs associated with implementing their proposal. Administrative costs include both direct and indirect support." Can the Foundation clarify what falls under "administrative costs"?

**Answer:** Administration costs are operating expenses that support program activity, such as accounting, human resources, information technology and other such support.

**Question:** Is there a required cap on indirect costs?

**Answer:** Administrative costs, which includes indirect costs, is capped to 10% of the total request. It should be noted, as with the program expenses, grant funds are limited to new or expanded administrative costs associated with implementing the proposal.

## New Q&A Added April 16

**Question:** Does the substance abuse in this RFP relate only to opioids, or would nicotine prevention, treatment, recovery, and abatement/cessation be eligible in this funding opportunity?

**Answer:** This would be eligible as long as a proposal targets those that have a substance use disorder.

**Question:** Can our organization apply for funding to support a syringe exchange program?

**Answer:** Yes. Harm reduction is an approved use of funds.

**Question:** Are the OneOhio Recovery Foundation funds considered State of Ohio funds or are they separate and distinct from the state's treasury?

**Answer:** The OneOhio Recovery Foundation is a private nonprofit organization. Foundation funds are separate and distinct from the state's treasury.

**Question:** Do submitting organizations need to have one portal registration, or given the complexity of a large organization, can individuals have their own registration?

**Answer:** Multiple individuals associated with the same entity may each have their own account logins used to access the Grant Portal. Those who complete a registration with the same EIN will be connected within the system. Individuals are not eligible to apply for funding and, therefore, should not complete a registration.

**Question:** Is there a limit on the number of submissions from any given organization?

**Answer:** No. There is not a limit on the number of submissions.

**Question:** Is it safe to assume an organization is eligible to apply for funding if its registration was submitted successfully?

**Answer:** Yes. Organizations that have completed the registration process can submit an application.

## New Q&A Added April 16 (continued)

**Question:** Is it permitted for an organization to partner with another organization on one application and submit a separate application themselves within the same region?

**Answer:** Yes.

**Question:** Is it permissible to concentrate services in only one county in a Region that has multiple counties?

**Answer:** Yes. Applicants will be able to indicate which county or counties the proposed project/program serves. Funding requests are not required to serve every county in a multi-county Region.

**Question:** If an organization does not have an accreditation, is it still able to apply for funding?

**Answer:** Organizations that are not licensed, certified or accredited for the services for which they are seeking funding will have the opportunity to explain why in the application. (For example, an organization may be going through the process to become accredited or is seeking funding to help the organization obtain licensure/certification/accreditation.)

**Question:** Are organizations only permitted to apply for funding that fits with a Region's funding priorities, or will proposals impacting other funding categories be accepted?

**Answer:** All applications will be accepted and sent to the Regions for review. However, for Regions that have selected priorities, grant applicants that align with those priorities will be weighted accordingly.

**Question:** When will organizations hear back regarding the compliance check following registration? Will that be complete by the time the application window opens?

**Answer:** The compliance check will be completed prior to the start of the application review process. Individual results will not be shared proactively with the applicant. Applying entities that have completed the registration process are permitted to submit an application.

**Question:** When can organizations expect to receive funding?

**Answer:** Funding will be awarded on a rolling basis. Project start dates will be updated as needed for the grant agreement.